	DU MA Applied Psychology				
Sr.No	Question Id	Question Descripti	Question Body	Options	
1	15342		Which of the following is a strategy of job design that increases job depth by meeting employee's needs for psychological growth?	31365:Job rotation,	
				31366:Job enrichment,	
				31367:Job enlargement,	
				31368:Job engagement,	
2	15343		Which amongst the following perspective is called the "Third Force" in Psychology?	31369:Behaviorism,	
				31370:Structuralism,	
				31371:Humanism,	
				31372:Psychoanalysis,	

3	15344	DU_J19_ MA_AP_Q 03	research emphasizes style; whereas research on focuses on tactics for gaining compliance.	31373:Power; persuasion,
				31374:Communication; politics,
				31375:Leadership; power,
				31376:Politics; leadership,
4	15345	DU_J19_ MA_AP_Q 04	There are some people who can move objects which are away from them without using any form of physical force. This phenomenon is called	31377:Psychoanalysis,
				31378:Telepathy,
				31379:Pre-cognition,
				31380:Psychokinesis,

5	15346	DU_J19_ MA_AP_Q 05	The concept which refers to the consistency of scores obtained by the same persons when re-examined with the same test on different occasions is known as	31381:Validity,
				31382:Reliability,
				31383:Standard error,
				31384:Error variance,
6	15347	DU_J19_ MA_AP_Q 06	Triacylglycerols (triglycerides) are also known as	31385:Alcohol,
				31386:Plant glucose,
				31387:Cell protein,
				31388:Body fat,

7	15348	DU_J19_ MA_AP_Q 07	Which of the following is NOT a monocular cue of depth perception?	31389: Accommodation,
				31390: Motion parallax,
				31391: Linear Perspective,
				31392: Texture gradient,
8	15349	DU_J19_ MA_AP_Q 08	The term 'unconscious inference' in perceptual psychology was coined by	31393:Hermann von Helmholtz,
				31394:Joseph Breuer,
				31395:Erik Erikson,

				31396:Jean-Martin Charcot,
9	15350	DU_J19_ MA_AP_Q 09	One goal that has both positive and negative valence of approximate equal intensity can result into	31397:Approach-avoidance conflict,
				31398:Avoidance-avoidance conflict,
				31399:Approach-approach conflict,
				31400:Ambivalent conflict,

10	15351	DU_J19_		ns	31401:Sodium, lithium,
		MA_AP_Q 10	are found in the extracellular fluid, whereas relatively more positive ions are found inside the cell.		
		10			
					31402:Potassium, chloride,
					31403:Chloride, anions,
					31404:Sodium, potassium,

11	15441	Charlie Chaplin illusion used to study the differential brain processing in individuals with schizophrenia suggests that	31761:People with schizophrenia show weakened top-down processes and stronger bottom-up processes,

	31762:People with schizophrenia show weakened bottom-up processes and stronger top-down processes,
	31763:People with schizophrenia show weakened bottom-up and top-down
	processes,

				31764:People with schizophrenia show stronger bottom-up and top-down processes,
12	15352		Examples of include cholesterol, cortisol, estrogen, and testosterone.	31405:Steroids,
				31406:Carbohydrates,
				31407:Phospholipids,
				31408:Polyunsaturated fatty acids,
13	15353	DU_J19_ MA_AP_Q	When the motive has a biological or physiological basis, it is called a/an	31409:Drive,

		12		31410:Incentive,
				31411:Imprinting,
				31412:Libido,
14	15354	DU_J19_ MA_AP_Q 13	The concept that organizations are becoming a more heterogeneous mix of people in terms of gender, age, race, ethnicity, sexual orientation and inclusion of other diverse group is called	31413:Workforce diversity,
				31414:Embracing diversity,
				31415:Changing demographics,
				31416:Contingency diversity,
15	15355	DU_J19_ MA_AP_Q 14	is the tendency to engage in thrilling and exciting activities, to take risk, and to avoid boredom.	31417:Sensation seeking,

			31418:Sensory deprivation,
			31419:Boredom susceptibility,
			31420:Social desirability,
16	15356	A system in which workers participate in organizational decision making through a small group of representative employees is called	31421:Employee involvement,
			31422:Participative management,
			31423:Representative participation,
			31424:Quality circle,

17	15357		According to Allport, a single trait that dominates an individual's entire personality is called	31425:Secondary trait,
				31426:Central trait,
				31427:Cardinal trait,
				31428:Functional autonomy,
18	15358	DU_J19_ MA_AP_Q 17	A function that includes motivating employee, directing others, selecting the most effective communication channels, and resolving conflicts is	31429:Planning,
				31430:Organizing,
				31431:Leading,
				31432:Controlling,
19	15359	DU_J19_ MA_AP_Q 18	The mental ability to analyze and diagnose complex situations is called	31433:Conceptual skill,

				31434:Technical skill,
				31435:Human skill,
				31436:Political skill,
20	15360	DU_J19_ MA_AP_Q 19	Unlike personality inventories, projective tests such as the Rorschach test ask people to	31437:Interpret ambiguous stimuli,
				31438:Tell a story about a set of other people,
				31439:Create images that reflect their personalities,

				31440:Name personalities that fit the stimuli,
21	15361	DU_J19_ MA_AP_Q 20	The tendency to continue seeking a goal in the face of obstacles or resistance is called	31441:Reward dependence, 31442:Harm avoidance,
				31443:Novelty seeking, 31444:Persistence,
22	15362	DU_J19_ MA_AP_Q 21	According to Eysenck, personality differences arise mostly from	31445:Biological differences,
				31446:Cultural differences,

				31447:Environmental differences,
				31448:Geographical differences,
23	15363		According to Jung, inherited images in the collective unconscious that shape our perceptions of the external world are called	31449:Animus,
				31450:Archetypes,
				31451:Self concept,
				31452:Anima,
24	15364	DU_J19_ MA_AP_Q 23	The sense that registers the movement and position of the limbs is called	31453:Auditory,
				31454:Visual,
				31455:Somasthetic,

				31456:Kinesthetic,
25	15365		The measure of central tendency most affected by the presence of extreme values is the	31457:Mean,
		24		31458:Median,
				31459:Mode,
				31460:Frequency,
26	15366		If a cold spot is stimulated, you will feel a sensation of cold, even if the stimulus is something hot. This phenomenon is called	31461:Get control,
				31462:Double pain,
				31463:Paradoxical cold,
				31464:None of these,
27	15367		The sleep stage lasting approximately 5 minutes that marks the transition from relaxed to wakefulness is called	31465:REM sleep,
				31466:Hypnogogic sleep,

			31467:Sleep spindles,
			31468:None of these,
28	15368	What is the crisis that dominates an individual during 'Young Adulthood' as per Erikson's stages of psychosocial development?	31469:Ego integrity vs. despair,
			31470:Generativity vs. stagnation,
			31471:Intimacy vs. isolation,
			31472:Identity vs. role confusion,

29	15369	DU_J19_ MA_AP_Q 28	forms the blood-brain barrier-a barrier that prevents certain substances in the bloodstream from reaching the brain.	31473:Synapse, 31474:Glial cell,
				31475:Cell body,
				31476:Neuron,
30	15370	DU_J19_ MA_AP_Q 29	O-factor of Cattell's 16 personality factor is associated with	31477: Self Assured - Self Blaming,
				31478: Utilitarian - Refined,
				31479: Relaxed - Tensed,

				31480: Traditional - Flexibility,
31	15371	DU_J19_ MA_AP_Q 30	type of personality do better at signal-detection task.	31481: Introvert,
				31482: Extrovert,
				31483: Neurotic,
				31484: Psychotic,
32	15372	DU_J19_ MA_AP_Q 31	measures the length, weight, and temperature in degrees, Kelvin.	31485:Nominal scale,
				31486:Ordinal scale,
				31487:Interval scale,
				31488:Ratio scale,
33	15373		According to NEO PI-R test of personality, the facet of aesthetics comes under domain of personality.	31489: Agreeableness,

				31490: Extroversion,	
				31491: Openness to experience,	
				31492: Conscientiousness,	
34	15374		According to the trait theory of personality, a set of major characteristics that make up the core of a person's personality is called	31493: Primary trait,	
				31494: Secondary trait,	
				31495: Cardinal trait,	
				31496: Tertiary trait,	
35	15375	DU_J19_ MA_AP_Q 34	approach to personality, states that people have basic goodness and a tendency to go to higher levels of functioning.	31497: Biological,	

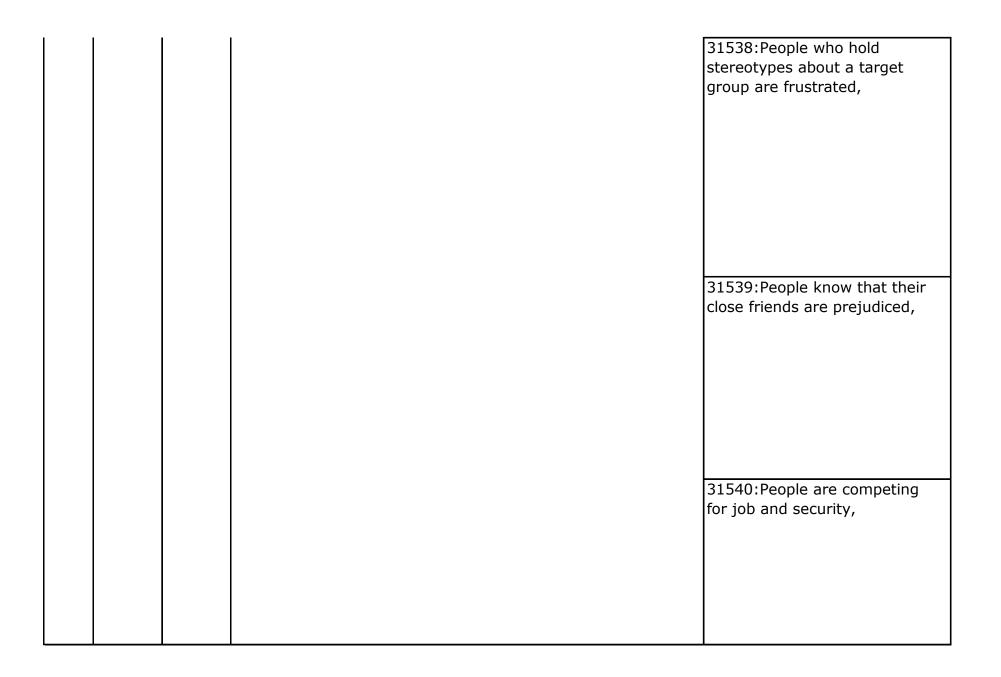
				31498: Cognitive,
				31499: Humanistic,
				31500: Behavioral,
36	15376	MA_AP_Q	A procedure whereby the experimenter does not know whether subjects are receiving an actual treatment or not is known as the procedure.	31501:Operationalization,
				31502:Double-blind,
				31503:Placebo,
				31504:Randomization,
37	15377		During stage, a person's ability to adapt to the stressor declines to the point where negative consequences of stress appear.	31505:Alarm,

			31506:Resistance,
			31507:Uplift,
			31508:Exhaustion,
38	DU_J19_ MA_AP_Q 37	Salivary gland is a part of system of the body.	31509: Cardiovascular,
			31510: Respiratory,
			31511: Gastrointestinal,
			31512: Olfactory,
39		Neurodevelopmental model of schizophrenia suggests that brains of individual who develop the disorder	31513:Experience subdued synaptic pruning during the prenatal phase,

				31514:Have fewer dendrite branches,
				31515:Have more unipolar neurons,
				31516:Experience poor neural connection,
40	15380		The categorization of objects, events or people that share common properties is called	31517:Mental image,
		22		31518:Concepts,
				31519:Creativity,
				31520:Judgment,

41	15381	DU_J19_ MA_AP_Q 40	heuristic is used when one judges how likely an event is to occur by how easily it is retrieved from memory.	31521:Availability,
				31522:Representativeness,
				31523:Anchoring,
				31524:Evaluation ,
42	15382	DU_J19_ MA_AP_Q 41	The smallest unit of sound used to form words is called	31525:Syllable,
				31526:Semantics,
				31527:Phonemes,
				31528:Morphemes,
43	15383	DU_J19_ MA_AP_Q 42	A conflict in which the most beneficial action for an individual will, if chosen by most people, have harmful effects on everyone is called	31529:Social dilemma,
				31530:Competition,

				31531:Cooperation,
				31532:Negotiation,
44	15384	DU_J19_ MA_AP_Q 43	Which of the following is NOT among the stages of memory processing?	31533:Storage,
				31534:Retrieval,
				31535:Schema,
				31536:Encoding,
45	15385		According to Realistic conflict theory, prejudice and discrimination are likely to increase when	31537:A country has history of Racism,



46	15386	DU_J19_	Kohlberg's theory of moral development was criticized by Gilligan primarily	31541:The data did not support
		MA_AP_Q	because	his conclusions,
		45		
				31542:It was based on the
				study of boys only,
				31543:It was done very long
				ago,
				31544:His subjects consisted of
				urban children only,

47	15387	DU_J19_ MA_AP_Q 46		31545:Carl Rogers,
				31546:Joseph Wolpe,
				31547:Albert Ellis,
				31548:Aaron Beck,
48	15388	DU_J19_ MA_AP_Q 47	Which of the following clinical procedures are based, in part, on classical conditioning?	31549:Transference,
				31550:Systematic desensitization,
				31551:Token economy,
				31552:Empty chair technique,

49	15389	DU_J19_ MA_AP_Q 48	The James-Lange or body reaction theory of emotion says	31553:You feel an emotion then a bodily reaction follows,
				31554:You react with your body first, then you feel emotion,
				31555:The somatic nervous system is the seat of emotions,

				31556:Emotions and visceral reactions are simultaneous,
50	15390	DU_J19_ MA_AP_Q 49	The area of hypothalamus responsible for satiation behavior is	31557:Lateral hypothalamus, 31558:Ventromedial hypothalamus,
				31559:Amygdala, 31560:Thalamus,
51	15391	DU_J19_ MA_AP_Q 50	Under the pressure of excessive anxiety, the ego is sometimes forced to take extreme measures to relieve it. In psychoanalytic theory, these measures are called	31561:Avoidance,

			31562:Oedipus complex,
			31563:Defense mechanism,
			31564:Electra complex,
52	15392	A patient admitted in a local hospital suffering from cuts, bruises, and contusions has memory for the previous week, but cannot remember what happened last week. This disorder is	31565:Generalized amnesia,
			31566:Dissociative identity disorder,
			31567:Localized amnesia,
			31568:Dissociative fugue,

53	15393	According to classical psychoanalytic theory, a mechanism of defense in which various forbidden thoughts and impulses are attributed to another person rather than the self, thus warding off some anxiety, is called	31569:Projection,
			31570:Introjection,
			31571:Reaction formation,
			31572:Regression,

54	15394	MA_AP_Q	Sandeep has constant worry about his health. He has met numerous doctors for ruling out serious diseases, only to be reassured of his wellbeing. Each small ailment (e.g. sneezing, fever, headache or stomach pains), exacerbate his worries. He considers them to be indications of a major illness. From which disorder, he suffers from?	31573:Tic disorder,
				31574:Pain disorder, 31575:Dysmorphic disorder,

			31576:Hypochondriasis,
55		A family in which calm prevails due to the fact that all power rests with one parent is considered as a family.	31577:Schismatic,
			31578:Neurotic,
			31579:Skewed,
			31580:Incestuous,

56	15396	DU_J19_ MA_AP_Q 55	Which of the following statement describes social loafing?	31581:The tendency of people to work less hard on collective task than on an individual or co- active task,

	31582:The tendency of taking credit for another individual's work while working as a team leader,
	31583:The tendency of deliberately disrupting the activity particularly while working collectively,

			31584:The tendency of people to work hard and more effectively in group setting than in individual setting,
57	DU_J19_ MA_AP_Q 56	Fundamental attribution errors (FAE) explain	31585:How individuals over estimate situations and depositions of people,

	31586:How individuals over estimate size and shape of objects against a background,
	31587:How individuals over estimate one's own attitude about self,

			31588:Comparative evaluation of behaviours of people under different circumstances,
58		The more contact you have with an unpleasant person, the more you dislike him or her, This is called	31589:Environmental spoiling,
			31590:Recency effect,
			31591:Habituation effect,
			31592:Matching phenomena,

15399			31593:Texture gradient,
			31594:Convergence,
			31595:Linear perspective,
			31596:Shading,
	15399	MA_AP_Q	MA_AP_Q you NOT use?

60	15400		Prof. Gupta shows a group of participants a set of geometric shapes for a short period of time. Later, he shows the same group a larger set of shapes	31597:Mere-exposure effect,
		59	that includes the first set of geometric shapes randomly distributed among	
			the other new images. When asked which shapes they prefer, the	
			participants choose shapes from the first group more often than the new images, even though they cannot remember which images they had seen	
			previously. This experiment demonstrates which concept?	
				31598:Shaping,
			l	

			31599:Fundamental-attribution error,
			31600:Primacy,
61	15401	In learning experiment, it was evidenced that rats had learned to get through a maze once a reward was presented.	31601: Insight learning,
			31602: Instrumental learning,
			31603: Latent learning,
			31604: Spontaneous recovery,

62	15402		According to Atkinson's and Shiffrin Information-processing model, a stimulus from our outside environment is first stored in	31605:Working memory,
				31606:Long term memory,
				31607:Sensory memory,
				31608:Short term memory,
63	15403	DU_J19_ MA_AP_Q 62	With the method of performance appraisal, the manager places predetermined percentages of subordinates in performance categories.	31609:Paired comparison,
				31610:Forced distribution,
				31611:Alternation ranking,

			31612:Graphic rating scale,
64	DU_J19_ MA_AP_Q 63	developed by Hersey and Blanchard (1988), postulates that a leader typically uses one of four behavioral styles: delegating, directing, supporting, or coaching.	31613:Transactional leadership theory,
			31614:Leadership contingency theory,
			31615:Situational leadership theory,
			31616:Path Goal theory of leadership,

65	15405		According to Vroom's Expectancy Theory, the extent to which the outcome of a worker's performance, if noticed, results in a particular consequence is called	31617:Expectancy,
				31618:Instrumentality,
				31619:Valence,
				31620:Equity,
66	15406	DU_J19_ MA_AP_Q 65	is the extent to which an employee believes she/he must remain with the organization due to the time, expense, and effort that she/he has already put into it (Meyer & Allen, 1997).	31621:Continuance commitment,
				31622:Affective commitment,
				31623:Normative commitment,

			31624:Global commitment,
67	MA_AP_Q	When calculating correlation from paired scores, that are both in the form of ranks (and there are no ties in rank), Pearson's correlation and Spearman's correlation will yield	31625:Different value,
			31626:Identical value,
			31627:Spearman's correlation will be greater than Pearson's correlation,

				31628:Pearson's correlation will be greater than Spearman's correlation,
68	15408	DU_J19_ MA_AP_Q 67	The corresponding T-score value for a Z-score value of +2.5 is	31629:70, 31630:80,
				31631:65,
				31632:75,
69	15409		The assumption of states that across any two treatment conditions, the variance of the difference scores in the population is the same.	31633:Homgeneity,
				31634:Linearity,
				31635:Sphericity,

				31636:Randomization,
70	15410	DU_J19_ MA_AP_Q 69	An experimental design in which one sample is tested under two or more treatment conditions is called	31637:Between group design,
				31638:Repeated measures design,
				31639:Randomized group design,
				31640:Mixed group design,
71	15411	DU_J19_ MA_AP_Q 70	Which part of the brain is most important in regulating an animal's sex drive?	31641:Limbic System,
				31642:Hypothalamus,

				31643:Pituitary gland,
				31644:Medulla Oblongata,
72	15412	DU_J19_ MA_AP_Q 71	Broca's area is usually located in which part of the cortex?	31645:Left frontal lobe,
				31646:Right frontal lobe,
				31647:Left temporal lobe,
				31648:Right temporal lobe,
73	15413	DU_J19_ MA_AP_Q 72	Wolfgang Kohler believed that animals such as chimpanzees are capable of	31649:Trial and error,
				31650:Insight,
				31651:Images,

			31652:Imaginations,
74	15414	A structure that surrounds, protects and nourishes the developing fetus is called	31653:Umbilical cord,
			31654:Placenta,
			31655:Ovaries,
			31656:Fallopian tube,
75	15415	The statement " There will be a significant difference in the attitude towards health of persons from low and high socio-economic status" is a type of	31657:Null - Unidirectional hypothesis,
			31658:Alternative- Unidirectional hypothesis,

			31659:Alternative-Bidirectional hypothesis,
			31660:Null - Bidirectional hypothesis,
76	DU_J19_ MA_AP_Q 75	According to Piaget, in which stage of development does infant gradually learn that there is a relationship between their actions and external world?	31661:Sensorimotor stage,
			31662:Preoperational stage,
			31663:Concrete operational stage,
			31664:Formal operational stage,

77	15417	DU_J19_ MA_AP_Q 76	Individual expectations concerning their ability to perform various task is called	31665:Self-efficacy,
				31666:Self -reinforcement,
				31667:Self-system,
				31668:Self-concept,
78	15418		According to the Gestalt principle of, we tend to perceive objects as forming mirror images about their center.	31669:Proximity,
				31670:Continuity,
				31671:Symmetry,
				31672:Similarity,
79	15419	DU_J19_ MA_AP_Q	The first version of DSM (DSM-I) was published in the year	31673:1947,
		78		31674:1952,

				31675:1957,
				31676:1962,
80	15420	DU_J19_ MA_AP_Q 79	develops when individuals either feel they lack the skills or workplace resources to complete a task or perceive that the task cannot be done in the required amount of time.	31677:Role overload,
				31678:Role conflict,
				31679:Role erosion,
				31680:Role ambiguity,
81	15421	DU_J19_ MA_AP_Q 80	Which of the following are NOT natural Opioids?	31681:Endorphin,
				31682:Dymorphin,
				31683:Enkephalins,
				31684:Morphine,

82	15422	DU_J19_ MA_AP_Q 81	Moderate level of mental retardation is characterized by	31685:IQ level from 50-55 to approximately 69 and below, 31686:IQ level from 35-40 to 50-55, 31687:IQ level from 20-25 to 35-40, 31688:IQ level below 20-25,
83	15423	DU_J19_ MA_AP_Q 82	In which of the following classification of disorders, Mental Retardation has been replaced with Intellectual Developmental Disorder?	31689:DSM III,

				31690:DSM IV,
				31691:DSM IV TR,
				31692:DSM 5,
84	15424		A disorder characterized by numerous hypomanic episodes and numerous periods of depressive symptoms but not a major depressive episode can be diagnosed as	31693:Cyclothymia,
				31694:Dysthymia, 31695:Bipolar I,
				31696:Bipolar II,
85	15425	DU_J19_ MA_AP_Q 84	Areas of impairment that characterize the behavior of children with ADHD includes all except	31697:Self-regulation,

				31698:Social interaction,
				31699:Goal direction,
				31700:Behavioral inhibition,
86	15426	DU_J19_ MA_AP_Q 85	Behavioral health challenges the biomedical model for its	31701:Assumptions of separation of mind and body,
				31702:Identification of the root cause of illness,

			31703:Combination of biological and psychological factors in treatment,
			31704:Focus on illness prevention,
87		The examination of existing records for the purpose of confirming a hypothesis is called	31705:Archival research,
			31706:Naturalistic observations,
			31707:Survey research,
			31708:Case study,

88	15428		A work arrangement wherein an employee works for ten hours a day for four days or twelve hours a day for three days is called	31709:Telecommuting,
				31710:Moonlighting,
				31711:Flexitime,
				31712:Compressed work week,
89	15429	DU_J19_ MA_AP_Q 88	is the channeling of unacceptable sexual or aggressive instincts into socially desirable activities.	31713:Reaction formation,
				31714:Projection,
				31715:Denial,
				31716:Sublimation,
90	15430		In Maslow's theory, is the stage of personal development in which individuals reach their maximum potential.	31717:Esteem needs,

				31718:Safety needs, 31719:Self actualization,
				31720:Physiological needs,
91	15431	DU_J19_ MA_AP_Q 90	When the heart muscle contracts, each contraction produces a maximum force called	31721: Systolic pressure,
				31722: Diastolic pressure,
				31723: Heartburn,
				31724: Heart attack,
92	15432		Maintaining a weight at least 15 percent below the normal weight for age and sex or a BMI of 17.5 or less is a symptom of disorder.	31725: Anorexia nervosa,

			31726: Bulimia nervosa,
			31727: Binge eating,
			31728: Compensatory eating,
93		Which of the following neurons transmit information from the senses to the central nervous system?	31729:Mirror neurons,
			31730:Motor neurons,
			31731:Afferent neurons,
			31732:Efferent neurons,

94	15434	DU_J19_ MA_AP_Q 93	A rank-order test of a difference between two independent groups is called	31733:Kruskal-Wallis H test, 31734:Sign rank test, 31735:Mann-Whitney U test,
				31736:Chi square test,
95	15435		In which the following group therapies people are urged to tell other group members exactly how they feel, in order foster personal growth through increasing understanding of one's own behavior, honesty and openness in personal relations.	31737:Behavioural group therapy,
				31738:Psychoanalytic group therapy,

			31739:Family therapy, 31740:Humanistic group
			therapy,
96	DU_J19_ MA_AP_Q 95	19_ A response to communication overload used by many executives in organizations is the use of a, a person who screens potential communication and allows only the most important to go through.	31741:Mediator,
			31742:Devil's advocate,
			31743:Moderator,
			31744:Gatekeeper,

97	15437	DU_J19_ MA_AP_Q 96	The is less sensitive than the to the presence of a few extreme scores (called outliers) in a distribution of scores.	31745:Mean, median,
				31746:Median, mean,
				31747:Mode, median,
				31748:Median, mode,
98	15438	DU_J19_ MA_AP_Q 97		31749:Thalamus,
				31750:Amygdala,
				31751:Hippocampus,
				31752:Prefrontal cortex,
99	15439		In general, reducing the risk of Type I error reduces of the test.	31753:Type II error,

				31754:Power,
				31755:Generalizability,
				31756:Validity,
100	15440	DU_J19_ MA_AP_Q 99	Which of the following is NOT a feature of Anti-social Personality disorder?	31757:Consistent irresponsibility,
				31758:Substance abuse,
				31759:Deceitfulness,
				31760:Failure to conform to social norms,